

Profiel nr.

103597

Dit profiel is verkocht of niet meer actief. Bekijk ons actuele aanbod hier.

SAAS RegTech Company

Gevestigd in

Vlaanderen

Algemene informatie**Branche**

ICT-Dienstverlening

Rechtsvorm:

bvba

Levensfase onderneming

Groeiend

Soort bedrijf

Software ontwikkeling

Transactievorm

Aandelentransactie

Aantal medewerkers (in FTE)

10 - 25

Type koper:

- MBI kandidaat
- Strategische overname
- Investeerder

Financiële informatie**Omzet indicatie**

€ 500.000 - € 1.000.000

Indicatie overnamebedrag

N.o.t.k.

Resultaat voor belasting

Vertrouwelijk

Bedrijfshistorie / achtergrond

- The founder has funded development of a propriety unique RegTech Governance software platform.
- Since its start , the company has developed and commercialised platforms for governance management in companies and (governmental) institutions.

- Growing market awareness of the benefits of the product's key features
- Present in a growing market and ready to scale and take important position in the market – Own intellectual property
- A co-creative DNA in a dynamic flexible organisation In need of leverage and resource

The platform provides integrated tools in Compliance, Governance and Risk Management. Key activities include:

- Business Continuity: integrated business continuity management system
- GDPR / Data Protection: DPMS that enables full EU-GDPR compliance and focuses on intuitive simplicity and practicality, avoiding needless complexity
- Crisis alerting and crisis communication: smart communication tool, enabling coordination of crisis stakeholders, facilitating emergency situations

Onderscheidend vermogen

- good reputation
 - proven tool built on the latest available technology / bring to market experience
 - long standing relations with recurring customers
 - high barrier to enter the market
- growing market awareness of the need for good tools
- fully integrated solution including messaging/communications and analytics
- full ownership of intellectual property
- a strong devoted core team
- highly flexible organisation
- worldwide operations possible (via Oracle)

Overig

- The initial investor has funded development and established a business ready to grow and is now looking for a partner/investor to further expand the business. A (partial) share transaction is considered.
- Preference is given to a partner/investor who is able to enhance the internationalisation aspect of the growth plans.
- The funds will mainly be used for business development and not to be spent on speculative development as the product is already developed and first sales are realised.