

Profile number

110874

Producer / Wholesaler of exclusive food products for the hospitality industry**Located in**

Flanders

Personal data**Sector**

Wholesale

Type of company

Wholesale food(s)

Legal entity:

Partnership

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

5 - 10

Type of buyer:

- Strategic acquisition
- MBI candidate

Financial information**Turnover last financial year**

€ 1.000.000 - € 2.500.000

Asking price

€ 500.000 - € 1.000.000

Earnings before taxes

€ 100.000 - € 250.000

Company history/background

Artisanal producer / Wholesaler of exclusive food products for the hospitality industry

The company has specialized in the production and sale of foie gras for years. In addition, it has supplemented its product range with a number of exclusive premium food products from abroad for top gastronomy.

Unique selling points

- Niche player
- Excellent name recognition and reputation in top gastronomy;
- Professional team;
- Own artisanal professional processing of foie gras;
- Exclusivity for Belgium of various products;
- Long-term customer relationships at home and abroad;
- In-house distribution for optimal product delivery.
- Location: Flanders
- Employees: 4 FTE (including the manager) supplemented by approximately 5 part-time and flexi-job employees.

Revenue: € 2,000,000.00

EBITDA: € 196,000.00

Other

- Strong reputation in the hospitality sector with a focus on Michelin-starred restaurants and gourmet restaurants;
- More than 30 years active in the sector;
- Loyal customer base;
- Excellent cooperation with suppliers abroad;
- International presence;
- Up-to-date production facility that complies with the strictest HACCP guidelines
- Debt-free;
- No real estate;
- Mature company with growth potential.

A great opportunity for both an ambitious MBI candidate with a passion for food and a player wishing to expand

or diversify.