

Profile number

110831

Trading company active in professional cleaning solutions

Located in

Belgium

Personal data

Sector

Retail non-food

Type of company

Other

Legal entity:

Partnership

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information

Turnover last financial year

€ 1.000.000 - € 2.500.000

Asking price

€ 500.000 - € 1.000.000

Earnings before taxes

€ 100.000 - € 250.000

The company sells professional cleaning machines, consumables, technical service, and autonomous cleaning robots.

It has been active in the sector for many years, including exclusive distribution rights for several international brands, and a strong reputation and technical know-how.

Other

Other features are:

- Strong reputation within a specialized niche market;
- Exclusive distribution for several renowned international brands;
- Recurring revenue from consumables, parts, and technical service;
- Loyal and diversified customer base without customer concentration;
- In-house technical service department with a high level of service;
- Limited investment requirement;
- Stable gross margin;
- Activities have little location dependency;
- Further growth opportunities through expansion of the commercial team;
- Real estate is not part of the transaction but can be leased or acquired separately;
- Great opportunity for both a strategic player and an entrepreneurial MBI candidate.

Acquisition price. Enterprise value of € 620,000, to be increased by the net financial position on the date of transfer.