

Profile number

110794

Company active in the production and installation of windows and doors

Located in

Antwerp

Personal data

Sector

Construction

Type of company

Finishing companies

Legal entity:

Partnership

Type of transaction

Shares

Life phase enterprise

Growing

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information

Turnover last financial year

€ 1.000.000 - € 2.500.000

Asking price

€ 1.000.000 - € 2.500.000

Earnings before taxes

€ 100.000 - € 250.000

Company history/background

An established and profitable company active in the production and installation of aluminium and PVC windows and doors and sectional doors. The company enjoys a strong regional reputation and can draw on more than 30 years of experience in the sector. The owner wishes to sell his company due to reaching retirement age within a few years.

The company specializes in the production and installation of windows and doors and focuses primarily on new

construction and total renovation projects for private clients, contractors, and project developers.

Location: Province of Antwerp

Employees: 5 including the driver

Unique selling points

- In-house production guarantees quality and flexibility;
- Good brand recognition in the sector and in the region;
- Collaboration with top brands.
- Turnover approximately €2,000,000.00.
- EBITDA: € 280,000.00

Other

- Strong reputation;
- High profitability;
- No customer concentration;
- Strong team with extensive experience and enthusiasm;
- Virtually debt-free;
- Maintained machinery;
- Modern and well-equipped production unit (rental);
- Extensive knowledge transfer – possibility that the seller wishes to continue performing certain activities for a period;
- Growth opportunities both within the team and regionally;
- A great opportunity for both an ambitious MBI candidate and a player looking to expand.