

Profile number

110734

All-round graphic service provider offered for acquisition

Located in

Flanders

Personal data

Sector

Service industry

Type of company

Other

Legal entity:

Partnership

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

10 - 25

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information

Turnover last financial year

€ 2.500.000 - € 5.000.000

Asking price

€ 1.000.000 - € 2.500.000

Earnings before taxes

€ 0 - € 100.000

Company history/background

The company positions itself as an all-round service provider when it comes to commercial paper printing, textile printing, signage, and large format printing.

- Papierdrukwerk
- Textieldruk

- Signalisaties
- Large format printing

Unique selling points

- Company with strong regional roots;
- Broad and loyal customer base;
- Strong combination of production + service + installation;
- Personal, family approach.

Other

Employees: about 20 employees

Location: Centrally located in Flanders

Revenue: approximately € 3,000,000.00

EBITDA: approximately €120,000.00

Comments:

- Strong reputation;
- Debt-free;
- Diversified range – less dependent on purely paper printing;
- Well-maintained machinery;
- Loyal customers with low turnover;
- Strong team with extensive experience and enthusiasm;
- No real estate;
- Knowledge transfer or continued tenure of managers open for discussion;
- Great opportunity for both an ambitious MBI candidate and a player wishing to expand or diversify.

Acquisition price:

100% of the shares are offered at a market-consistent multiple, supplemented by the net capital of the company on the date of transfer.