

## Profile number

110148

## Metalworking company

### Located in

Netherlands

## Personal data

### Sector

Engineering

### Type of company

Metal conversion

### Legal entity:

Other

### Type of transaction

Shares

### Life phase enterprise

Full-grown

### Employees in FTE

25 - 50

### Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

## Financial information

### Turnover last financial year

€ 5.000.000 - € 10.000.000

### Asking price

€ 2.500.000 - € 5.000.000

### Earnings before taxes

€ 500.000 - € 1.000.000

## Company history/background

The company was founded in Limburg after the war. Since the family had no successor, it was acquired 20 years ago through a Management Buy-In. The owner now wishes to retire and is therefore selling. The company operates independently without the owner, who therefore primarily manages it at a high level together with the management team.

The company offers extensive welding services and processing for various materials such as steel, stainless steel, and aluminium. They utilize various welding techniques, including MIG, MAG, and TIG, performed under NEN 1090-2 exc. class 3 and ISO 3834 by certified welders. Cutting work includes waterjet cutting and oxy-acetylene cutting. Additionally, the company can shear, bend, and roll, and many operations can be performed in-house.

Furthermore, they offer assembly of the (self-)constructed projects, for which there is considerable demand.

The company maintains a broad, largely certified inventory, enabling fast delivery, which is important for many of its customers. Furthermore, relabeling is available. Approximately 30 employees work there.

## Unique selling points

Large clients who value quality and delivery reliability more than the lowest price. Customer intimacy is important. Furthermore, it is an innovative and creative organization that focuses on technical solutions. Employees are central to the company; their contributions are appreciated and they form a crucial part of the company's growth and success.

		2024		2025
Total revenue	€	4.756.985	€	4.954.077
Gross margin	€	3.724.585	€	4.060.778
Total operating expenses	€	3.650.404	€	3.862.494
EBITDA	€	367.181	€	491.284

## Other

It is important that the company's good name remains intact and that a good atmosphere for the employees is maintained.