

## Profile number

108770

**Very large retail business in tobacco products, food & beverages, and fuels offered for acquisition.**

## Located in

West Flanders

## Personal data

### Sector

Retail food

### Type of company

Tobacco and Convenience Stores

### Legal entity:

Limited Company

### Type of transaction

Shares

### Life phase enterprise

Growing

### Employees in FTE

10 - 25

### Type of buyer:

- MBI candidate
- Strategic acquisition

## Financial information

### Turnover last financial year

€ 5.000.000 - € 10.000.000

### Asking price

€ 5.000.000 - € 10.000.000

### Earnings before taxes

€ 1.000.000 - € 2.500.000

## Company history/background

B2C sales of tobacco products, food & beverages, and fuels to a very broad customer base.

- Unique commercial location with heavy through traffic
- Very spacious shops, and a gas station with ample parking
- The company works closely with a select number of suppliers.

## Unique selling points

- High brand recognition, regionally dominant player
- Equity > 12M market value
- Unique commercial location
- Stable operational results and a strong net financial position
- No customer concentration
- Strong team with a lot of experience and enthusiasm
- Opportunity to acquire full ownership of real estate
- The seller is willing to remain active (part-time) after the transfer, in accordance with the wishes and needs of the prospective buyer. Naturally, a professional knowledge transfer will also take place.
- Growth potential is certainly still present

## Other

Great opportunity for both an ambitious MBI candidate and a strategic player looking to expand.