

## Profile number

107737

## Tourism Incoming DMC

### Located in

East Flanders

### Personal data

#### Sector

Service industry

#### Type of company

Travel agency

#### Legal entity:

Limited Company

#### Type of transaction

Shares

#### Life phase enterprise

Full-grown

#### Employees in FTE

< 5

#### Type of buyer:

- MBI candidate
- Strategic acquisition

### Financial information

#### Turnover last financial year

€ 1.000.000 - € 2.500.000

#### Asking price

€ 500.000 - € 1.000.000

#### Earnings before taxes

€ 100.000 - € 250.000

### Company history/background

All shares are offered for acquisition, including the business premises.

Organizing B2B group trips in Belgium, the Netherlands, and Luxembourg, including arranging accommodations, excursions, meals, events, and guides.

The company is a DMC (Destination Management Company), a destination management company, a professional service company with local knowledge, expertise, and resources that works on the design and

execution of events, activities, tours, transport, and program logistics.

The company exclusively executes B2B assignments for, among others, tour operators, travel agencies, coach companies, shipping companies, and MICE companies (Meetings, Incentives, Congresses, and Events). Through these clients, the following target groups, among others, are served: associations, sports clubs, students, seniors, art lovers, companies, families, etc.

## Unique selling points

The company has a good reputation in the industry and distinguishes itself through its very personal approach and service.

Thanks to years of experience, the company can rely on an extensive network of suppliers.

Travel itineraries are put together in a very personal and tailor-made way. Flexible, original, and high-quality.

Organizing activities that customers could never have found on their own... that is the company's aim.