

Profile number

106018

Highly profitable construction company/ specializing in concrete works. Own projects.

Located in

Flanders

Personal data

Sector

Construction

Type of company

Building contractors

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information

Turnover last financial year

€ 5.000.000 - € 10.000.000

Asking price

€ 2.500.000 - € 5.000.000

Earnings before taxes

€ 500.000 - € 1.000.000

Company history/background

The construction company has been in existence for quite some time and therefore possesses extensive knowledge and experience in all kinds of concrete works and structures. The driven manager and his company enjoy a good reputation among all contractors in the region and far beyond.

The company is active in casting concrete floors, concrete structures for apartment and residential construction, installing basements, and concrete works of all kinds. The company has already completed its own construction projects.

Unique selling points

The business not only possesses the necessary knowledge and experience but is also financially very strong and generates a handsome net profit annually. What truly distinguishes the company from others is its structure, which has been deliberately kept simple. Apart from the managing director, there are approximately four employees. The managing director has, however, built up an extensive network of subcontractors who are fully committed. Consequently, there is a limited social liability to be taken over. The managing director is willing to continue working within the new organization for another 3 to 5 years and transfer his knowledge and experience to the new managing director. A well-filled order book is therefore a matter of course, thanks to the loyal clientele, perfect service, and cooperation with the extensive network of subcontractors.

Other

The buyer must possess management and organizational talent and has the choice to maintain the current structure or to further expand it and employ more staff in the short- or medium-term. The buyer himself or a representative of his company will be personally trained by the seller, ensuring the acquisition proceeds under the best possible conditions/certainty.