

Profile number

110762

Offered for acquisition: shares of an established Flemish company active in branding, signage, and communication applications for a B2B environment

Located in

Belgium

Personal data

Sector

Service industry

Type of company

Advertising agency

Legal entity:

Partnership

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

10 - 25

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information

Turnover last financial year

€ 2.500.000 - € 5.000.000

Asking price

€ 2.500.000 - € 5.000.000

Earnings before taxes

€ 250.000 - € 500.000

The company specializes in high-quality visual communication solutions for professional clients and offers integrated services from design and production to installation and delivery. Thanks to the combination of in-house production capacity and installation, the company distinguishes itself as a flexible one-stop-shop partner for professional clients.

Established organization with over 30 years of market experience and a strong reputation in its region. Key features:

- proven track record with recurring B2B clients;

- no material customer concentration;
- modern machinery;
- strong operational autonomy;
- experienced and loyal team;
- combination of stable recurring activities and growth segments with higher margins;
- clear positioning in a fragmented market.

Over the past few years, the company has successfully evolved from classic signage and printing activities to more project-based solutions with higher added value.

Other

- Sterke reputatie en marktpositie
- Bewezen recurrent klantenbestand
- Geen afhankelijkheid van één of enkele grote klanten
- Eigen productie én plaatsingscapaciteit
- Modern en performant machinepark
- Hoge mate van flexibiliteit en snelle doorlooptijden
- Sterke brutomarges
- Aantrekkelijk groeipotentieel in van start gegane nieuwe markten

Mooie opportuniteit voor zowel ambitieuze MBI kandidaat of een strategische speler die wenst uit te breiden.