

Profile number

110649

Installation company for the fitting of exterior sun protection and canopies**Located in**

West Flanders

Personal data**Sector**

Construction

Type of company

Installation company

Legal entity:

Partnership

Type of transaction

To be determined

Life phase enterprise

Growing

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information**Turnover last financial year**

€ 1.000.000 - € 2.500.000

Asking price

€ 250.000 - € 1.000.000

Earnings before taxes

€ 100.000 - € 250.000

Company history/background

Solid company with primarily B to C clients; an established name in the region with a clientele in the higher segment, including business leaders, politicians, private clients, the hospitality industry, municipalities, and many schools and nursing homes under management. Started with 1 rotating 2 assembly teams and 1 sales and planning clerk. Due to the growth of another BV conducting B to B sales, I am seeking a merger or acquirer who wishes to continue this business through a business fund or the joint establishment of a new BV.

Installation of patio covers, exterior sun shading, glass walls for pool houses and joiners, specialized exterior sun shading niche market

Unique selling points

Revenue that has remained stable over the years with returning customers and regular clients such as municipalities and agencies.

Other

We are seeking a buyer in the same industry or who wishes to merge with a new BV in consultation to free up more time, while I continue to handle sales as an employee for B to C clients or take the lead during the transition phase. Or a buyer who wishes to expand branches with a stable base of regular clients, whether or not including multiple commercial properties and staff. Or a start-up that wishes to immediately gain a 20-year head start on other start-ups.