

Profile number

110220

East Flanders: independent garage for the sale & maintenance of passenger cars and vans**Located in**

East Flanders

Personal data**Sector**

Service industry

Type of company

Other

Legal entity:

Partnership

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information**Turnover last financial year**

€ 2.500.000 - € 5.000.000

Asking price

€ 1.000.000 - € 2.500.000

Earnings before taxes

Confidential

DESCRIPTION AND ACTIVITY

This family business has existed since 1966 and specializes in the sale and maintenance of new and young premium used cars (passenger cars and, to a lesser extent, vans). Regarding sales, they collaborate with a main dealer. Maintenance and repairs are carried out in their own workshop of approximately 500 m², equipped for maintenance, diagnostics, tire service, and delivery preparation.

It concerns a small company (2 directors + 2.5 FTE), which allows it to act quickly, offer optimal service, and seek solutions ASAP. Consequently, the most important marketing method is word-of-mouth advertising.

The annual turnover averages approximately EUR 3,000,000 with an EBITDA margin of approximately 6%.

Unique selling points

UNIQUE SELLING PROPOSITIONS

Established value in the sector

Great & positive reputation & brand awareness

High level of service to customers with very solid technology

Brand independence

Other

LOCATION

The company is based in the province of East Flanders and is situated in a prominent commercial location along a busy main road. This building represents the company's distinct image!

The building comprises a showroom of approximately 360 m² plus a workshop, and has a total floor area of approximately 860 m² on a plot with a surface area of approximately 1,908 m², located in an artisan zone. Therefore, there is still ample parking space around the building.

REASON FOR SALE

Given the age of the current owners, long-term continuity needs to be prepared.

TO BE TAKEN OVER

The aim is to sell 100% of the shares of the very healthy company, debt-free, including the available liquid assets.

The business premises can be purchased along with the property or leased.

The current owner is willing to guide the acquiring party in transferring knowledge and contacts.

The period and modalities in which this can take place are open to discussion.