

Profile number

109938

High-end design interior store offered for takeover

Located in

West Flanders

Personal data

Sector

Retail non-food

Type of company

Furniture store

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information

Turnover last financial year

€ 500.000 - € 1.000.000

Asking price

€ 250.000 - € 500.000

Earnings before taxes

€ 100.000 - € 250.000

Company history/background

- Exclusive collaborations with top international brands
- Spacious retail property (1,500 m²) situated on a Flemish road. The property can be purchased or leased separately from the current owner.
- The company works closely with a select number of suppliers
- Easy to integrate with complementary industry peers
- Apart from R/C director, virtually debt-free; relatively large inventory in transaction

Advising on, configuring, selling, and installing luxury designer furniture. The company has both private and business clients.

Unique selling points

- Strong local brand awareness;
- Competitive advantage due to exclusivity for brands in the wider area;
- Very extensive and documented historical client base;
- No dependence on seller or customers; close relationship with suppliers
- Compact team with experience and enthusiasm;

Other

- The seller is willing to remain active (part-time) after the transfer, in accordance with the wishes and needs of the prospective buyer. Naturally, a professional transfer of knowledge will also take place;
- Growth potential certainly still present;
- Great opportunity for both an ambitious MBI candidate and a strategic player looking to expand.