

Profile number

109810

Manufacturer of high-quality audio components**Located in**

Belgium

Personal data**Sector**

Engineering

Type of company

Other

Legal entity:

Partnership

Type of transaction

To be determined

Life phase enterprise

Full-grown

Employees in FTE

10 - 25

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information**Turnover last financial year**

€ 1.000.000 - € 2.500.000

Asking price

To be agreed

Earnings before taxes

€ 250.000 - € 500.000

Company history/background

A leading Belgian manufacturing company active in the niche market of analog audio technology. The company designs and produces high-quality magnetic read and write heads, crucial components for tape recorders, and high-end audio equipment. Thanks to its technical expertise, industrial scale, and strong reputation, the company supplies renowned brands within the international music industry. Founded over fifty years ago, the company has developed step by step into a specialized player with global recognition. From its headquarters in Belgium and a production site in Eastern Europe, the team built a solid reputation as a reliable supplier for the reviving

analog audio market. The company grew organically through innovative product development and long-term collaborations with European and American customers.

The core activity consists of designing, producing, and supplying professional magnetic heads for tape recorders, cassette players, and industrial applications. In addition, the company offers engineering and assembly services for the production of next-generation tape recorders in collaboration with international partners. The company also has concrete plans to expand its offering into the film industry, where similar technology is applied, through a strategic acquisition.

Unique selling points

Global niche market with high barriers to entry and limited competition. The only player in Europe capable of producing both audio and film heads on an industrial scale. Strong reputation among premium audio brands and growing demand from the global reel-to-reel community. In-house production, ensuring quality, delivery reliability, and margin control. Major growth opportunity due to the resurgence of analog music and the trend towards authenticity and experience.

Other

Other features Production facility in Eastern Europe (cost-efficient and scalable). Established customer base in Europe, Asia, and the US. Strong technical team with in-depth know-how in magnetic recording and playback technology. Prospects for new collaborations within the high-end audio market (cassette decks, tape recorders, archiving systems). Investor description The company is seeking €300,000 in capital to support its further growth. The funds will be used for: the acquisition of a specialized player in the film industry (technology and customer portfolio), expansion of production capacity, further R&D, and commercial development. The ideal investor is someone with an affinity for the innovative manufacturing industry or audio/hardware technology, who is looking for a solid investment with limited risks and clear growth prospects. In addition to traditional investors, a Management Buy-In (MBI) candidate is also an option—someone with relevant sector experience who is motivated to actively contribute to the future success of the company.