

Profile number

109521

Offered for takeover: pet supplies store

Located in

Limburg (BE)

Personal data

Sector

Retail non-food

Type of company

Other

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information

Turnover last financial year

€ 1.000.000 - € 2.500.000

Asking price

To be agreed

Earnings before taxes

€ 100.000 - € 250.000

Company history/background

Company active in the sale of pet supplies

- Activities: The company specializes in the sale of animal feed and supplies for pets and poultry, as well as the sale of small pets.
- Employees: 4 including manager
- Location: Province of Limburg

Unique selling points

- Good brand recognition in the wider region due to a specialized range of birds and animal feed;
- Good geographical location relative to larger cities and good accessibility;
- Loyal customer base; Excellent score on Google;
- Small team of experienced employees;
- Revenue: € 1,535,000.00
- EBITDA: € 226,000.00

Other

- Strong reputation;
- Good profitability: healthy profitability and cash flow;
- Activities with easily transferable business operations;
- No customer concentration;
- Loyal customers;
- Virtually debt-free;
- No real estate;
- Growth opportunities: starting a webshop or Click-&-Collect;
- Growth opportunities: expansion of product range or service;
- A great opportunity for both an ambitious MBI candidate and a player looking to expand.

Acquisition conditions:

- 100% of the shares are being offered;
- Thorough knowledge transfer;
- Price determined based on market-compliant multiple + net cash position