

Profile number

109361

Unique acquisition opportunity: High-end interior and garden store

Located in

West Flanders

Personal data

Sector

Retail non-food

Type of company

Furniture store

Legal entity:

Partnership

Type of transaction

To be determined

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information

Turnover last financial year

€ 500.000 - € 1.000.000

Asking price

€ 500.000 - € 1.000.000

Earnings before taxes

Confidential

Company history/background

The company was founded in 1999.

Main activity: The company is active in the retail and trade of a wide range of high-end indoor and outdoor furniture, complemented by BBQs and related quality products. The products are carefully selected based on quality and design. The company is known for its strong product knowledge and personal advice, resulting in a

clear positioning within the mid- and upper segments of the market.

Unique selling points

Company strengths: Spacious retail environment in a prime location: 2,000 m² showroom provides space for a clear and inspiring presentation of the product range

- Strong brand and product knowledge: The founders have in-depth knowledge of their products and brands, enabling them to accurately sense customer needs and recommend products that perfectly align with customer wishes.
- Energy-efficient building: equipped with solar panels, heat pumps, and underfloor heating

Other

Offer

- Transfer of ownership: sale of the business assets (retail activity), including the entire inventory and showroom collection, so that the new owner can start immediately.
- Real estate (rental): The property can be rented and consists of:
 - Retail space of 2,000 m² (divided over two floors of approx. 1,000 m²)
 - Two warehouses of 250 m² each
 - LED screen on the facade, to be maintained by the tenant
 - 23 parking spaces

Rental price: € 11,000 per month

Reason for sale

The founders have decided to sell the company as their children are not interested in continuing the retail business. After years of dedication, they desire more peace of mind, with a willingness to provide support during the transfer.

Customer base

The company serves both private and business clients in the triangle of West Flanders, Brussels, and Antwerp. The client base is diverse, with a focus on the middle-income segment.

Acquisition proposal

The takeover price is -€1,000,000. Serious interested parties only, please.