

Profile number

108284

EXCLUSIVE IMPORT AND SALES | ERGONOMIC FURNITURE

Located in

Flanders

Personal data

Sector

Wholesale

Type of company

Other

Legal entity:

Partnership

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information

Turnover last financial year

€ 500.000 - € 1.000.000

Asking price

€ 500.000 - € 1.000.000

Earnings before taxes

€ 100.000 - € 250.000

Company active in the niche market of ergonomic furniture with an exclusivity contract.

Unique selling points

- EBITDA: (avg. last 2 years) € 120,000; - Turnover: +/- € 900,000; - Net financial position: € 660,000; - Active in Belgium, the Netherlands, and Luxembourg; - Furniture designed to promote healthy and dynamic work and living environments; - Loyal recurring dealer network/resellers + direct sales.

Other

- Company with expansion opportunities;
- Exclusivity agreement;
- Very good reputation;
- Stable profitability;
- Sector in full development;
- Loyal customers and recurring revenue via dealers/resellers;
- 100% debt-free;
- Real estate can be acquired optionally;
- Great opportunity for both an ambitious MBI candidate and a player wishing to expand.