

Profile number

107540

Cleaning company offered for takeover

Located in

West Flanders

Personal data

Sector

Service industry

Type of company

Cleaning services

Legal entity:

Limited Company

Type of transaction

Assets / liabilities

Life phase enterprise

Full-grown

Employees in FTE

5 - 10

Type of buyer:

- MBI candidate
- Strategic acquisition

Financial information

Turnover last financial year

€ 250.000 - € 500.000

Asking price

€ 250.000 - € 500.000

Earnings before taxes

€ 100.000 - € 250.000

Company history/background

- Target group prominently present within the treated region
 - The company requires only a small administrative space
- The company works with a select number of suppliers
- Almost all customers are recurring in nature

B2B cleaning of office buildings, shops, and common areas of apartment buildings. These services are primarily

offered to property managers, real estate agents, and shop owners.

Unique selling points

- Strong local brand awareness; - Little competition in own niches; - Returning customers; - Loyal B2B customer base; - No dependency on salesperson, customers, or suppliers; - Stable operational results; - Compact team with experience and enthusiasm;

Other

- The seller is willing to remain active (part-time) after the transfer, in accordance with the wishes and needs of the prospective buyer. Naturally, a professional transfer of knowledge will also take place;
- Growth potential certainly still present;
- Great opportunity for both an ambitious MBI candidate and a strategic player looking to expand.